

U.S. Department of Commerce  
International Trade Administration



National Travel and Tourism Office

# 2013 Market Profile: Middle East



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## Visitation Trends (Arrivals)

[Thousands of Middle East Visitors]	2006	2007	2008	2009	2010	2011	2012	2013	Change 2013/2006
Total Arrivals	553	620	681	666	736	811	925	1,058	505
Percentage Change (%)	5	12	10	-2	10	10	14	14	91

## Spending Trends (Exports)

[Millions of U.S. Dollars]	2006 <sup>r</sup>	2007 <sup>r</sup>	2008 <sup>r</sup>	2009 <sup>r</sup>	2010 <sup>r</sup>	2011 <sup>r</sup>	2012 <sup>r</sup>	2013 <sup>r</sup>	Change 2013/2006
Total Travel and Tourism Exports <sup>1</sup>	\$2,464	\$2,809	\$3,425	\$3,591	\$4,093	\$5,061	\$5,316	\$6,773	\$4,309
Travel (all purposes including education)	\$2,160	\$2,483	\$2,928	\$3,217	\$3,633	\$4,522	\$4,740	\$6,178	\$4,018
Of which: Education Related	\$474	\$607	\$712	\$810	\$966	\$1,289	\$1,758	\$2,130	\$1,656
Of which: Other Business/ Personal Travel	\$1,515	\$1,710	\$2,041	\$2,237	\$2,524	\$3,087	\$2,829	\$3,883	\$2,368
Passenger Air Transportation	\$304	\$326	\$497	\$374	\$460	\$539	\$576	\$595	\$291
Change (%) in Total Exports	7	14	22	5	14	24	5	27	175

<sup>(1)</sup> International standards now use a broader definition of travel than previously used, which includes education-related and health-related travel, as well as expenditures on goods and services by border, seasonal, and other short-term workers in the United States.

For more information, please visit: <http://travel.trade.gov/pdf/restructuring-travel.pdf>

<sup>(r)</sup> Revised (December 2014).

## Information Sources Used for Trip Planning

Information Sources Used (multiple response: top 6 of 9)	2012 (Percent)	2013 (Percent)	Point Change (2)
Airlines	52	49	-3.2
Online Travel Agency	33	33	0.4
Travel Agency Office	29	31	2.5
Personal Recommendation	25	30	4.7
Corporate Travel Dept.	16	18	2.0
National/State/City Travel Office	12	11	-1.4

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## Main Purpose of Trip

Main Purpose of Trip (top 4 of 8)	2012 (Percent)	2013 (Percent)	Point Change (2)
Vacation/Holiday	30	32	2.1
Visit Friends/Relatives	25	31	6.8
Business	18	12	-6.6
Convention/Conference/Trade Show	14	10	-3.7

## All Purposes of Trip

Purpose of Trip (multiple response--top 5 of 8)	2012 (Percent)	2013 (Percent)	Point Change (2)
Vacation/Holiday	46	51	5.4
Visit Friends/Relatives	42	46	3.6
Business	21	18	-3.2
Convention/Conference/Trade Show	17	13	-3.4
Education	13	12	-0.6
NET PURPOSES OF TRIP:			
Leisure & VFR	66	74	8.2
Business & Convention	36	28	-7.7

## Transportation Used in the United States

Transportation Types Used in United States (multiple response--top 6 of 11)	2012 (Percent)	2013 (Percent)	Point Change (2)
Air Travel between U.S. Cities	48	48	0.0
Auto, Private or Company	37	37	0.1
City Subway/Tram/Bus	33	31	-1.7
Taxicab/Limousine	30	30	-0.1
Rented Auto	27	30	2.5
Bus between Cities	16	12	-3.7

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## Activity Participation While in the United States

Activity Participation While in the U.S. (multiple response--top 10 of 22)	2012 (Percent)	2013 (Percent)	Point Change (2)
Shopping	91	89	-2.4
Sightseeing	71	67	-4.3
Experience Fine Dining	37	38	1.1
Small Towns/Countryside	35	34	-0.7
Art Gallery/Museum	35	34	-1.4
National Parks/Monuments	37	32	-5.6
Amusement/Theme Parks	34	30	-4.5
Historical Locations	23	24	1.1
Concert/Play/Musical	23	23	0.3
Nightclubbing/Dancing	17	18	0.4

## Select Traveler Characteristics

Traveler Characteristics	2012	2013	Change (2)
Advance Trip Decision Time (mean days)	52	63	10.4
Advance Trip Decision Time (median days)	30	35	5.0
Prepaid Package	7	7	0.4
First International Trip to the U.S.	20	23	3.5
Length of Stay in U.S. (mean nights)	23.9	24.3	0.4
Length of Stay in U.S. (median nights)	11	12	1.0
Number of States Visited (% 1 state)	63	60	-3.2
Average Number of States Visited	1.5	1.6	0.1
Hotel/Motel (% 1+ nights)	63	69	6.2
Average # of Nights in Hotel/Motel	11.2	12.4	1.2
Travel Party Size (mean # of persons)	1.3	1.3	0.0
Gender: % Male (among adults)	65	64	-0.5
Household Income (mean average)	\$78,544	\$76,643	-\$1,901
Household Income (median average)	\$50,000	\$50,000	\$0
Average Age: Female (among adults)	37	40	2.5
Average Age: Male (among adults)	37	40	2.7

## U.S. Destinations Visited (States, Cities, and Regions)

Visitation to U.S. Destinations/Regions (3)	Market Share 2012 (Percent)	Volume 2012 (000)	Market Share 2013 (Percent)	Volume 2013 (000)
<b>Regions</b>				
Middle Atlantic	55.2	511	52.0	550
<b>States</b>				
New York	51.0	472	45.9	486
<b>Cities</b>				
New York City	49.3	456	43.5	460

- (1) Total Travel & Tourism Exports = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incident to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers and vessel operators for travel between the United States and foreign countries and between two foreign points).
- (2) Percentage-point and percentage changes are based on non-rounded data.
- (3) Only census region, state, and city destinations having a sample size of 400 or more are displayed. Due to quarterly data weighting by country and port of entry, some unreported destinations may have a higher proportion of total than those reported.
- (\*\*) Estimate not shown due to sample size fewer than 400 for this year.

Note: This profile shows only a portion of the 37 travel characteristics data reported on international arrivals to the U.S. Additional information may be obtained for a fee. To learn more, please visit our website: <http://travel.trade.gov/research/index.html>

For a list of the states that comprise each census region, please visit: [http://travel.trade.gov/outreachpages/census\\_regions.html](http://travel.trade.gov/outreachpages/census_regions.html)

Interested in data for your destination? NTTO sells custom reports. To learn more, go to: <http://travel.trade.gov/research/programs/ifs/customized.html>

Source: U.S. Department of Commerce, ITA, National Travel & Tourism Office; Bureau of Economic Analysis

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# Survey of International Air Travelers

The Survey of International Air Travelers provides a level of detail and insight into the traveler characteristics and travel patterns of international visitors to and from the United States not found elsewhere. Responses are weighted with data from the Department of Homeland Security and the following thirty-seven tables are then populated. This report, which was constructed using just a fraction of the data available, summarizes what we know about Middle Eastern travelers who visits the United States.

**Survey of International Air Travelers: Table Number and Description**

Table 1	Country of Residence	Table 20	Number of Destinations Visited
Table 2	Information Sources	Table 21	Transportation in the U.S.
Table 3	Advance Trip Decision	Table 22	Port of Entry
Table 4	Advance Airline Reservation	Table 23	Main Destination
Table 5	Means of Booking Air Trip	Table 24	U.S. Destinations Visited
Table 6	Advance Air Ticket Payment	Table 25	Leisure Activities
Table 7	Prepaid, inclusive tour package	Table 26	Total Trip Expenditures
Table 8	Pre-Booked Lodging	Table 27	Itemized Trip Expenditures
Table 9	Travel Insurance Purchased	Table 28	Trip Payment Methods - Average
Table 10	Travel Companions	Table 29	Payment Methods- Frequency
Table 11	Travel Party Size	Table 30	Payment Methods - Expen.Weighted
Table 12	Main Purpose of Trip	Table 31	Factors in Airline Choice
Table 13	Purpose(s) of Trip	Table 32	Main Factor in Airline Choice
Table 14	Type of Accommodation	Table 33	Seating Area
Table 15	Nights in the U.S.	Table 34	Type of Airline Ticket
Table 16	Total Nights Away From Home	Table 35	Gender and Aage of Travelers
Table 17	First Trip to the U.S.	Table 36	Occupation
Table 18	U.S. Trips Last 12 months	Table 37	Annual Household Income
Table 19	Number of States Visited		



# Interested in obtaining data for your organization?

One of the unique features of the Survey program is its 'data-mining' potential. The Survey research data, collected from the questionnaire, is maintained in a computer database. Therefore, customized reports, special tables and data files are available.

To learn more, go to: <http://travel.trade.gov/research/programs/ifs/index.html>

## For NTTO programs of interest visit:

<http://travel.trade.gov/research/index.html>

- Summary of International Travel to the United States (I-94)
- U.S. International Air Traveler Statistics (APIS, formerly I-92)
- Survey of International Air Travelers (SIAT)
- Canadian Statistics
- Forecast of International Arrivals to the United States
- U.S. Travel and Tourism Exports, Imports and the Balance of Trade
- U.S. Travel and Tourism Satellite Accounts

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