

U.S. Department of Commerce
International Trade Administration



National Travel and Tourism Office

2013 Market Profile: Mexico (Air Only)



2013 Market Profile: Mexico (Air Only)

Visitation Trends (Arrivals)

[Thousands of Mexico Visitors]	2006	2007	2008	2009	2010	2011	2012	2013	Change 2013/2006
Total Arrivals	1,713	1,878	1,708	1,511	1,675	1,950	2,118	2,218	505
Percentage Change (%)	3	10	-9	-12	11	16	9	5	29

Spending Trends (Exports)

[Millions of U.S. Dollars]	2006	2007	2008	2009	2010	2011	2012	2013	Change 2013/2006
Total Travel & Tourism Exports (1)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Travel Receipts	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Passenger Fare Receipts	Data Unavailable								
Change (%) in Total Exports	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Information Sources Used for Trip Planning

Information Sources Used (multiple response: top 6 of 9)	2012 (Percent)	2013 (Percent)	Point Change (2)
Airlines	51	54	2.7
Online Travel Agency	31	37	5.1
Personal Recommendation	22	21	-1.1
National/State/City Travel Office	19	16	-3.1
Travel Agency Office	14	13	-0.5
Corporate Travel Dept.	16	12	-3.8

2013 Market Profile: Mexico (Air Only)

Main Purpose of Trip

Main Purpose of Trip (top 4 of 8)	2012 (Percent)	2013 (Percent)	Point Change (2)
Vacation/Holiday	50	47	-2.2
Visit Friends/Relatives	17	21	4.4
Business	17	15	-2.1
Convention/Conference/Trade Show	9	7	-1.9

All Purposes of Trip

Purpose of Trip (multiple response--top 4 of 8)	2012 (Percent)	2013 (Percent)	Point Change (2)
Vacation/Holiday	60	61	0.8
Visit Friends/Relatives	33	33	-0.1
Business	21	18	-2.1
Convention/Conference/Trade Show	12	10	-2.0
NET PURPOSES OF TRIP:			
Leisure & VFR	73	78	4.9
Business & Convention	30	26	-3.5

Transportation Used in the United States

Transportation Types Used in United States (multiple response--top 6 of 11)	2012 (Percent)	2013 (Percent)	Point Change (2)
Auto, Private or Company	35	39	4.5
Taxicab/Limousine	34	33	-0.9
Air Travel between U.S. Cities	30	27	-2.7
Rented Auto	27	24	-2.3
City Subway/Tram/Bus	18	24	5.9
Bus between Cities	13	14	0.8

2013 Market Profile: Mexico (Air Only)

Activity Participation While in the United States

Activity Participation While in the U.S. (multiple response--top 10 of 22)	2012 (Percent)	2013 (Percent)	Point Change (2)
Shopping	87	85	-2.6
Sightseeing	61	65	3.5
Experience Fine Dining	45	42	-2.4
Art Gallery/Museum	27	30	3.2
National Parks/Monuments	29	29	-0.1
Amusement/Theme Parks	28	24	-3.7
Historical Locations	21	23	2.9
Concert/Play/Musical	17	20	3.6
Small Towns/Countryside	18	18	0.3
Nightclubbing/Dancing	22	17	-5.4

Select Traveler Characteristics

Traveler Characteristics	2012	2013	Change (2)
Advance Trip Decision Time (mean days)	55	56	1.3
Advance Trip Decision Time (median days)	30	30	0.0
Prepaid Package	8	7	-1.1
First International Trip to the U.S.	8	9	0.7
Length of Stay in U.S. (mean nights)	11.1	12.7	1.6
Length of Stay in U.S. (median nights)	6	7	1.0
Number of States Visited (% 1 state)	88	82	-5.2
Average Number of States Visited	1.1	1.2	0.1
Hotel/Motel (% 1+ nights)	70	67	-3.2
Average # of Nights in Hotel/Motel	6.9	6.4	-0.5
Travel Party Size (mean # of persons)	1.5	1.5	0.0
Gender: % Male (among adults)	59	51	-8.4
Household Income (mean average)	\$78,318	\$73,585	-\$4,733
Household Income (median average)	\$42,810	\$43,318	\$508
Average Age: Female (among adults)	40	40	-0.5
Average Age: Male (among adults)	41	40	-0.9

2013 Market Profile: Mexico (Air Only)

U.S. Destinations Visited (States, Cities, and Regions)

Visitation to U.S. Destinations/Regions (3)	Market Share 2012 (Percent)	Volume 2012 (000)	Market Share 2013 (Percent)	Volume 2013 (000)
Regions				
West South Central	22.0	466	25.0	555
Middle Atlantic	11.4	241	18.9	419
States				
Texas	21.4	453	22.8	506
New York	9.9	210	16.8	373
Cities				
New York City	9.7	205	16.5	366

- (1) Total Travel & Tourism Exports = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incident to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers and vessel operators for travel between the United States and foreign countries and between two foreign points).
- (2) Percentage-point and percentage changes are based on non-rounded data.
- (3) Only census region, state, and city destinations having a sample size of 400 or more are displayed. Due to quarterly data weighting by country and port of entry, some unreported destinations may have a higher proportion of total than those reported.
- (n/a) Not available.
- (**) Estimate not shown due to sample size fewer than 400 for this year.

Note: This profile shows only a portion of the 37 travel characteristics data reported on international arrivals to the U.S. Additional information may be obtained for a fee. To learn more, please visit our website: <http://travel.trade.gov/research/index.html>

For a list of the states that comprise each census region, please visit: http://travel.trade.gov/outreachpages/census_regions.html

Interested in data for your destination? NTTO sells custom reports. To learn more, go to: <http://travel.trade.gov/research/programs/ifs/customized.html>

Source: U.S. Department of Commerce, ITA, National Travel & Tourism Office; Bureau of Economic Analysis

Publication Date: June 2014

Survey of International Air Travelers

The Survey of International Air Travelers provides a level of detail and insight into the traveler characteristics and travel patterns of international visitors to and from the United States not found elsewhere. Responses are weighted with data from the Department of Homeland Security and the following thirty-seven tables are then populated. This report, which was constructed using just a fraction of the data available, summarizes what we know about Mexico (Air Only) travelers who visit the United States.

Survey of International Air Travelers: Table Number and Description

Table 1	Country of Residence	Table 20	Number of Destinations Visited
Table 2	Information Sources	Table 21	Transportation in the U.S.
Table 3	Advance Trip Decision	Table 22	Port of Entry
Table 4	Advance Airline Reservation	Table 23	Main Destination
Table 5	Means of Booking Air Trip	Table 24	U.S. Destinations Visited
Table 6	Advance Air Ticket Payment	Table 25	Leisure Activities
Table 7	Prepaid, inclusive tour package	Table 26	Total Trip Expenditures
Table 8	Pre-Booked Lodging	Table 27	Itemized Trip Expenditures
Table 9	Travel Insurance Purchased	Table 28	Trip Payment Methods - Average
Table 10	Travel Companions	Table 29	Payment Methods- Frequency
Table 11	Travel Party Size	Table 30	Payment Methods - Expen.Weighted
Table 12	Main Purpose of Trip	Table 31	Factors in Airline Choice
Table 13	Purpose(s) of Trip	Table 32	Main Factor in Airline Choice
Table 14	Type of Accommodation	Table 33	Seating Area
Table 15	Nights in the U.S.	Table 34	Type of Airline Ticket
Table 16	Total Nights Away From Home	Table 35	Gender and Age of Travelers
Table 17	First Trip to the U.S.	Table 36	Occupation
Table 18	U.S. Trips Last 12 months	Table 37	Annual Household Income
Table 19	Number of States Visited		



Interested in obtaining data for your organization?

One of the unique features of the Survey program is its 'data-mining' potential. The Survey research data, collected from the questionnaire, is maintained in a computer database. Therefore, customized reports, special tables and data files are available.

To learn more, go to: <http://travel.trade.gov/research/programs/ifs/index.html>

For NTTO programs of interest visit:

<http://travel.trade.gov/research/index.html>

- Summary of International Travel to the United States (I-94)
- U.S. International Air Traveler Statistics (APIS, formerly I-92)
- Survey of International Air Travelers (SIAT)
- Canadian Statistics
- Forecast of International Arrivals to the United States
- U.S. Travel and Tourism Exports, Imports and the Balance of Trade
- U.S. Travel and Tourism Satellite Accounts

U.S. Department of Commerce

International Trade Administration
Industry & Analysis
National Travel and Tourism Office
1401 Constitution Ave, NW
Washington, D.C. 20230
Phone: (202) 482-0140
Fax: (202) 482-2887
ntto@trade.gov

<http://travel.trade.gov>